

# TOTAL MAINTENANCE & REPAIR

CHOOSE A PLAN RIGHT FOR YOU



## WHAT IS

### TOTAL MAINTENANCE & REPAIR

One low monthly fee that covers maintenance & repair costs in order to help you budget for rising maintenance costs. The goal of our top-tier, factory certified technicians is to provide exceptional service in an effort to maximize productivity while keeping equipment performing at its highest level.



## EXPECTATIONS

- ▶ A top-tier, factory certified technician is assigned to your account
- ▶ Priority service - 4 hour guarantee. This ensures your forklifts are in top working condition
- ▶ Complete telematics reporting system

## WHAT'S IN IT

### FOR ME?

- ▶ One fixed rate invoice covers all aspects of parts & service
- ▶ Plans tailored to your specific application
- ▶ Greater equipment resale value
- ▶ No cost rentals
- ▶ We take care of your fleet while you focus on your business



## SERVICE

Carefully checked for optimal working condition:

- ▶ Mast, lift chains, forks, hydraulics
- ▶ Running & braking system
- ▶ Control system
- ▶ IC engine or electric motor
- ▶ Vehicle body & safety components



# STEP-BY-STEP TO CHOOSING YOUR PLAN

1

### EQUIPMENT TYPE

- New
- Used

2

### WHAT'S IMPORTANT TO YOU

- Guaranteed Plan: Flat monthly rate
- Step Rate Plan: Low Introductory rate
- Budget Plan: Evenly spread rates

3

### WHAT WE NEED

1. Application survey
2. Equipment Specs
3. Annual Utilization

Plan details on next page

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## GUARANTEED PLAN

*One flat monthly rate for the term of the contract.*

With a guaranteed plan approach, you will have a guaranteed monthly rate for the term of the contract. The unit is assigned an allowable amount of hours per month. This approach allows you to effectively budget year after year.

**EXAMPLE**

MONTHLY PAYMENT

**\$150**

**FOR 5 YEARS**

\$150 (guaranteed monthly amount)  
5 years (term of contract)

Yes!

Sign Me Up for this plan

## STEP RATE PLAN

*Rates matched to expected annual expenses & adjust annually.*

The step rate options are normally in 12 month increments that have a low introductory rate & increase as the equipment ages. At the start of the program rates will be determined so you can effectively budget for the years ahead.

**EXAMPLE**

MONTHLY PAYMENT

**\$75** | YEAR 1

**\$100** | YEAR 2

rates increase annually based on expenses

Yes!

Sign Me Up for this plan

## BUDGET PLAN

*Rates are spread more evenly over a 12 month period to eliminate fluctuating highs and lows of maintenance costs.*

The budget plan allows the dealer to keep contract billing in line with expenses or historical expenses as a guideline for the ensuing 12 months.

**EXAMPLE**

UNDER | OVER

**AT 100%**

Yes!

Sign Me Up for this plan